

# Value Added Package: #5

## 1. Identify and describe components of package:

- Sandbox:** Lightweight Border Timbers are easy to install, lightweight and comes with a 2.5" galvanized steel installation stake.
- E-Z Digger:** Features 360° rotation and dual hand controls.
- Sand Studio 7:** Portable for indoor or outdoor use.

## 2. Developmental appropriateness, accessibility and safety information

- Sandbox:** Encourages: Multi-Sensory Awareness, Socialization, Group Play, Imaginative Opportunities
- E-Z Digger:** Encourages: Sense of Discovery, Arm Strength, Observation of Natural Surroundings
- Sand Studio 7:** Encourages: Multi-Sensory Awareness, Cooperation, Role Playing, Science Concepts

## 3. Product Photos:



## 4. Product Certification:



## 5. Retail Price and Discounted Price:

Pkg #	Product Names:	Item Numbers:	2010 List Price	20% Discount	2010 RFP Price	Weight (lbs)	Est. Freight	Est. Installation	2010 TOTAL RFP Price
5	Sandbox	8ZZX9430	\$328	\$65	\$263	88			
	E-Z Digger	ZZXX0416	\$715	\$143	\$572	43			
	Sand Studio 7	ZZPD3270	\$2,019	\$403	\$1,616	166	\$226	\$612	\$3,288

Since 2005 as a part of our partnership agreement with NHSA, Playworld Systems has provided value added support to NHSA including product discounting and a rebate program. Because product discounting for the NHSA Body Start program is so generous, we Playworld Systems, will not be able to combine both programs. Playworld Systems will operate each value added programs as independent contracts and contracts independent from each other.