

# Value Added Package: #1

## 1. Identify and describe components of package:

*Square Tot Table:* Eco-Armor™, perforated-steel tops and blue frame. Eco-Armor™ is our 100% PVC-free coating process.

## 2. Developmental appropriateness, accessibility and safety information

*Square Tot Table:* Encourages: Imaginative play, quiet time, socialization

## 3. Product Photos:



## 4. Product Certification:

The Square Tot Table does not require an Ipema Certification.

## 5. Retail Price and Discounted Price:

Pkg #	Product Names:	Item Numbers:	2010 List Price	20% Discount	2010 RFP Price	Weight (lbs)	Est. Freight	Est. Installation	2010 TOTAL RFP Price
1	Square Tot Table	ZZXX1460	\$815	\$163	\$652	205	\$176	\$163	\$991

Since 2005 as a part of our partnership agreement with NHSA, Playworld Systems has provided value added support to NHSA including product discounting and a rebate program. Because product discounting for the NHSA Body Start program is so generous, we Playworld Systems, will not be able to combine both programs. Playworld Systems will operate each value added programs as independent contracts and contracts independent from each other.